## JSC Silk Road Bank

## **Financial statements**

Year ended 31 December 2016 Together with independent auditor's report

## Contents

## Independent auditor's report

## **Financial statements**

| State | tement of financial position                   | 3  |
|-------|--|----|
| State | tement of profit or loss                       | 4  |
|       | tement of comprehensive income                 |    |
| State | tement of changes in equity                    | 6  |
| State | tement of cash flows                           |    |
|       |  |    |
| Note  | tes to the financial statements                |    |
| 1.    | Principal activities                           | 8  |
| 2.    | Basis of preparation                           |    |
| 3.    | Summary of significant accounting policies     | 8  |
| 4.    | Significant accounting judgments and estimates |    |
| 5.    | Cash and cash equivalents                      |    |
| 6.    | Amounts due from credit institutions           |    |
| 7.    | Loans to customers                             |    |
| 8.    | Investment securities                          | 21 |
| 9.    | Investment property                            |    |
| 10.   | Property and equipment and intangible assets   | 22 |
| 10.   | Property and equipment and intangible assets   |    |
| 11.   | Taxation                                       | 23 |
| 12.   | Other assets and liabilities                   | 25 |
| 13.   |  |    |
| 14.   | Amounts due to customers                       |    |
| 15.   | Equity   | 26 |
| 16.   | Provisions, commitments and contingencies      | 27 |
| 17.   | Net fee and commission income                  | 27 |
| 18.   | Other income                                   | 27 |
| 19.   | Other operating expenses                       | 28 |
| 20    | Risk management                                |    |
| 21.   | Fair value measurement                         | 33 |
| 23.   | Related party disclosures                      |    |
| 24.   | Capital adequacy                               |    |



EY Georgia LLC Kote Abkhazi Street, 44 Tbilisi, 0105, Georgia Tel: +995 (32) 215 8811 Fax: +995 (32) 215 8822 www.ey.com/ge შპს იუაი საქართველო საქართველო, 0105 თბილისი კოტე აფხაზის ქუჩა 44 ტელ: +995 (32) 215 8811 ფაქსი: +995 (32) 215 8822

## Independent auditor's report

To the Shareholders and Board of Directors of JSC Silk Road Bank

#### Opinion

We have audited the financial statements of JSC Silk Road Bank (the "Bank"), which comprise the statement of financial position as at 31 December 2016, the statement of profit and loss, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2016 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of management and the supervisory board for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The supervisory board is responsible for overseeing the Bank's financial reporting process.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the supervisory board regarding, among other matters, the planned scope and timing of the audit and significant audit findings) including any significant deficiencies in internal control that we identify during our audit.

Ruslan Khoroshvili

On behalf of EY Georgia LLC

8 May 2017

## Statement of financial position

## As of 31 December 2016

(Thousands of Georgian Lari)

|  | Notes                                 | 2016   | 2015    |
|--|---------------------------------------|--------|---------|
| Assets                                 | · · · · · · · · · · · · · · · · · · · |        |         |
| Cash and cash equivalents              | 5<br>6                                | 20,120 | 10,173  |
| Amounts due from credit institutions   | 6                                     | 12,179 | 2,446   |
| Loans to customers                     | 7                                     | 8,178  | 13,110  |
| Investments securities:                | 8                                     |        |         |
| - available-for-sale                   |                                       | 20     | 20      |
| - held-to-maturity                     |                                       | 1,805  | 4,353   |
| loans and receivables                  |                                       | 10,359 | 2,829   |
| Investment property                    | 9                                     | 10,051 | 12,289  |
| Property and equipment                 | 10                                    | 16,719 | 17,972  |
| Other assets                           | 12                                    | 470    | 780     |
| Intangible assets                      | 10 _                                  | 40     | 48      |
| Total assets                           | _                                     | 79,941 | 64,020  |
| Liabilities                            |                                       |        |         |
| Amounts due to credit institutions     | 13                                    | 9.000  | 2.317   |
| Amounts due to customers               | 14                                    | 32,799 | 21,371  |
| Deferred income tax liabilities        | 11                                    | 271    | 3,114   |
| Provisions                             | 16                                    | 107    | -11.7.7 |
| Other liabilities                      | 12                                    | 754    | 438     |
| Total liabilities                      | _                                     | 42,931 | 27,240  |
| Equity                                 |                                       |        |         |
| Share capital                          | 15                                    | 30,000 | 30,000  |
| Land and buildings revaluation reserve |                                       | 5,153  | 5,861   |
| Retained earnings                      |                                       | 1,857  | 919     |
| Total equity                           | -                                     | 37,010 | 36,780  |
| Total liabilities and equity           |                                       | 79,941 | 64,020  |

Signed and authorised for release on behalf of the Management Board of the Bank

Alexander Dzneladze Chief Executive Officer

8 May 2017

Natia Merabishvili Chief Financial Officer

## Statement of profit or loss

## For the year ended 31 December 2016

(Thousands of Georgian Lari)

|  | Notes | 2016               | 2015               |
|--|-------|--------------------|--------------------|
| Interest income  |       | VIA 12 (2020)      | CE PENNANCE        |
| Loans to customers                                     |       | 1,822              | 3,301              |
| Investment securities                                  |       | 1,497              | 526                |
| Amounts due from credit institutions                   | · -   | 127<br>3,446       | 4,107              |
| W.Z  | 9     |                    | 4,101              |
| Interest expense                                       |       | (GEO)              | (055)              |
| Amounts due to customers                               |       | (659)              | (955)              |
| Amounts due to credit institutions                     | -     | (270)<br>(929)     | (19)<br>(974)      |
| Net interest income                                    | _     | 2,517              | 3,133              |
| Loan impairment reversal                               | 7     | 592                | 2,398              |
| Net interest income after loan impairment reversal     |       | 3,109              | 5,531              |
| Net fee and commission income                          | 17    | 212                | 445                |
| Net gains/(losses) from foreign currencies:            |       |                    |                    |
| - dealing  |       | 1,455              | 1,408              |
| - translation differences                              |       | (1,053)            | (545)              |
| Net gains on investment property revaluation           | 9     | 1,219              | 2,780              |
| Net losses from disposal of investment property        | 40    | (2,128)<br>365     | (21)<br>1,073      |
| Other income Non-interest income                       | 18 _  | 70                 | 5,140              |
| D  | *     | (2.066)            | (2.205)            |
| Personnel expenses                                     | 19    | (2,066)<br>(2,412) | (3,205)<br>(3,359) |
| Other operating expenses Depreciation and amortisation | 10    | (666)              | (897)              |
| Other impairment and provisions charge                 |       | (62)               | (263)              |
| Non-interest expenses                                  | _     | (5,206)            | (7,724)            |
| (Loss)/profit before income tax                        |       | (2,027)            | 2,947              |
| Income tax benefit/(expense)                           | 11 _  | 2,756              | (477)              |
| Net profit for the year                                | _     | 729                | 2,470              |

# Statement of comprehensive income For the year ended 31 December 2016

(Thousands of Georgia Laris)

|  | Notes | 2016  | 2015  |
|--|-------|-------|-------|
| Profit for the year  |       | 729   | 2,470 |
| Other comprehensive (loss)/income not to be reclassified to profit or loss in subsequent periods:                |       |       |       |
| Revaluation gain/(loss) on land and buildings  | 10    | (586) | 3,115 |
| Income tax relating to components of other comprehensive income  | 11    | 87    | (467) |
| Net other comprehensive (loss)/income not to be reclassified to profit or loss in subsequent periods, net of tax |       | (499) | 2,648 |
| Total comprehensive income for the year  |       | 230   | 5,118 |

# Statement of changes in equity For the year ended 31 December 2016

(Thousands of Georgian Laris)

|  | Share capital | Revaluation<br>reserve for land<br>and buildings | Retained<br>earnings/<br>(Accumulated<br>losses) | Total equity   |
|--|---------------|--|--|----------------|
| 31 December 2014   | 30,000        | 3,313  | (1,651)  | 31,662         |
| Profit for the year Other comprehensive income for the year  | -             | _<br>2,648                                       | 2,470  | 2,470<br>2,648 |
| Total comprehensive income for the year                      | _             | 2,648  | 2,470  | 5,118          |
| Depreciation and transfer of revaluation reserve, net of tax | <u></u>       | (100)  | 100  |                |
| 31 December 2015   | 30,000        | 5,861  | 919  | 36,780         |
| Profit for the year  | -             | -  | 729  | 729            |
| Other comprehensive loss for the year                        |               | (499)  |  | (499)          |
| Total comprehensive income for the year                      |               | (499)  | 729  | 230            |
| Depreciation of revaluation reserve, net of tax              | _             | (209)  | 209  |                |
| 31 December 2016   | 30,000        | 5,153  | 1,857  | 37,010         |

## Statement of cash flows

## For the year ended 31 December 2016

(Thousands of Georgian Laris)

|  | Notes    | 2016           | 2015               |
|--|----------|----------------|--------------------|
| Cash flows from operating activities   |          |                | Y21722727          |
| Interest received  |          | 2,958          | 4,780              |
| Interest paid  |          | (549)          | (1,237)            |
| Fees and commissions received  |          | 418            | 810                |
| Fees and commissions paid  Net realised gains from dealing in foreign currencies |          | (206)<br>1,455 | (365)<br>1,408     |
| Other income received  |          | 398            | 1,103              |
| Personnel expenses paid  |          | (2,079)        | (3,406)            |
| Other operating expenses paid  |          | (2,139)        | (3,221)            |
| Cash flows from/(used in) operating activities before changes                    | - A      | (-1.44)        | (4)==-/            |
| in operating assets and liabilities  |          | 256            | (128)              |
| Net (increase)/decrease in operating assets                                      |          |                |                    |
| Obligatory reserve with the NBG  |          | (10,350)       | 8,452              |
| Loans to customers   |          | 6,093          | 9,800              |
| Other assets   |          | 19             | 111                |
| Net increase/(decrease) in operating liabilities                                 |          |                |                    |
| Amounts due to credit institutions   |          | 6,811          | 1,810              |
| Amounts due to customers   |          | 11,965         | (30,430)           |
| Other liabilities  | <u></u>  | 165            | (18)               |
| Net cash from/(used in) operating activities                                     | -        | 14,959         | (10,403)           |
| Cash flows from investing activities   |          |                |                    |
| Purchase of investment securities  |          | (7,082)        | (2,795)            |
| Proceeds from the redemption of investment securities                            |          | 2,501          | 1,056              |
| Proceeds from sales of investment property                                       |          | 1,987          | 8,396<br>(39)      |
| Purchase of intangible assets Purchase of property and equipment                 |          | (13)<br>(28)   | (313)              |
|  |          | 15             | 65                 |
| Proceeds from sale of property and equipment  Net cash from investing activities | -        | (2,620)        | 6,370              |
| Cash flows (used in)/from financing activities                                   | _        |                | •                  |
| Repayment of other borrowed funds  |          | _              | (41,059)           |
|  |          | _              | (41,059)           |
| Net cash used in financing activities  | 77       | (2,392)        | 4,102              |
| Effect of exchange rates changes on cash and cash equivalents                    | -        | -              | -                  |
| Net increase/(decrease) in cash and cash equivalents                             | <u> </u> | 9,947          | (40,990)<br>51 163 |
| Cash and cash equivalents, beginning   | 5 _      | 10,173         | 51,163<br>10,173   |
| Cash and cash equivalents, ending  | 5 _      | 20,120         | 10,173             |

## 1. Principal activities

JSC Silk Road Bank (the "Bank") is a Georgian joint stock company.

The Bank accepts deposits from the public and extends credit, transfers payments in Georgia and abroad, exchanges currencies and provides other banking services to its corporate and retail customers. The Bank's registered legal address is 2, Zaarbrukeni Square, Tbilisi, Georgia. The Bank is regulated by the National Bank of Georgia (the "NBG"; the central bank of Georgia) and conducts the business under license number 238.

As at 31 December 2016 and 2015, the shareholders of the Bank are as follows:

| Shareholder                       | 2016,% | 2015,% |
|-----------------------------------|--------|--------|
| Silk Road Finance Group (Georgia) | 99.99  | 99.99  |
| Other                             | 0.01   | 0.01   |
| Total                             | 100.00 | 100.00 |

The Bank is ultimately controlled by Mr Giorgi Ramishvili, a Georgian national.

## 2. Basis of preparation

#### General

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") under the historical cost convention except for land and buildings, investment property and investment securities available-for-sale, which are carried at fair value.

These financial statements are presented in thousands of Georgian Lari ("GEL"), unless otherwise indicated. GEL is a functional currency as the majority of the Bank's transactions are denominated or funded in GEL. Transactions in other currencies are treated as transactions in foreign currencies.

The principal accounting policies applied in the preparation of these financial statements are set out below.

#### 3. Summary of significant accounting policies

## Changes in accounting policies and adoption of new or revised standards and interpretations

The Bank has adopted the following amended IFRS and IFRIC which are effective for annual periods beginning on or after 1 January 2016:

Amendments to IAS 1 Disclosure Initiative

The amendments to IAS 1 clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify:

- The materiality requirements in IAS 1
- That specific line items in the statement(s) of profit or loss and OCI and the statement of financial position may be disaggregated
- That entities have flexibility as to the order in which they present the notes to financial statements
- That the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and OCI. These amendments are effective for annual periods beginning on or after 1 January 2016.

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception
The amendments address issues that have arisen in applying the investment entities exception under
IFRS 10 Consolidated Financial Statements. The amendments to IFRS 10 clarify that the exemption from presenting
consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the
investment entity measures all of its subsidiaries at fair value.

## 3. Summary of significant accounting policies (continued)

## Changes in accounting policies and adoption of new or revised standards and interpretations (continued)

Furthermore, the amendments to IFRS 10 clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value. The amendments to IAS 28 *Investments in Associates and Joint Ventures* allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries.

These amendments must be applied retrospectively and are effective for annual periods beginning on or after 1 January 2016. These amendments do not have any impact on the Bank as the Bank does not apply the consolidation exception.

#### Annual Improvements 2012-2014 Cycle

These improvements are effective for annual periods beginning on or after 1 January 2016. They include, in particular:

#### IFRS 5 Non-current Assets Held for Sale and Discontinued Operations

Assets (or disposal groups) are generally disposed of either through sale or distribution to owners. The amendment clarifies that changing from one of these disposal methods to the other would not be considered a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in IFRS 5. This amendment must be applied prospectively.

#### IFRS 7 Financial Instruments: Disclosures

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and the arrangement against the guidance for continuing involvement in IFRS 7 in order to assess whether the disclosures are required. The assessment of which servicing contracts constitute continuing involvement must be done retrospectively. However, the required disclosures would not need to be provided for any period beginning before the annual period in which the entity first applies the amendments.

#### Fair value measurement

The Bank measures financial instruments, such as trading and available-for-sale securities, derivatives and non-financial assets such as investment property, at fair value at each balance sheet date. Fair values of financial instruments measured at amortized cost are disclosed in Note 21.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Bank. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

## 3. Summary of significant accounting policies (continued)

#### **Financial assets**

#### Initial recognition

Financial assets in the scope of IAS 39 are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. The Bank determines the classification of its financial assets upon initial recognition, and subsequently can reclassify financial assets in certain cases as described below.

#### Date of recognition

All regular way purchases and sales of financial assets are recognized on the trade date i.e. the date that the Bank commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

#### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Bank has the positive intention and ability to hold them to maturity. Investments intended to be held for an undefined period are not included in this classification. Held-to-maturity investments are subsequently measured at amortized cost. Gains and losses are recognized in profit or loss when the investments are impaired, as well as through the amortization process.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as trading securities or designated as investment securities available-for-sale. Such assets are carried at amortized cost using the effective interest method. Gains and losses are recognized in profit or loss when the loans and receivables are derecognized or impaired, as well as through the amortization process.

#### Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three preceding categories. After initial recognition available-for sale financial assets are measured at fair value with gains or losses being recognized in other comprehensive income until the investment is derecognized or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in other comprehensive income is reclassified to the statement of profit or loss. However, interest calculated using the effective interest method is recognized in profit or loss.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, amounts due from the NBG, excluding obligatory reserves, and amounts due from credit institutions that mature within ninety days of the date of origination and are free from contractual encumbrances.

#### Mandatory reserve deposit with the NBG

Mandatory reserve deposits with the NBG are carried at amortised cost and represent interest bearing mandatory reserve deposits which are not available to finance the Bank's day to day operations and hence are not considered as part of cash and cash equivalents for the purposes of the statement of cash flows. Mandatory reserve is included in amounts due from credit institutions.

## Derivative financial instruments

In the normal course of business, the Bank enters into derivative financial instruments such as currency swaps. These financial instruments are recorded at fair value and the fair values are estimated based on sport market prices, due to short term maturities of the financial instruments. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments are included in the statement of profit and loss as net gains/(losses) from foreign currencies dealing.

## 3. Summary of significant accounting policies (continued)

#### Borrowings

Issued financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts due to the Central bank, amounts due to credit institutions and amounts due to customers. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the borrowings are derecognised as well as through the amortisation process.

#### Leases

#### i. Operating - Bank as lessee

Leases of assets under which the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under an operating lease are recognised as expenses on a straight-line basis over the lease term and included into other operating expenses.

#### ii. Operating - Bank as lessor

The Bank presents assets subject to operating leases in the statement of financial position according to the nature of the asset. Lease income from operating leases is recognised in the statement of profit or loss on a straight-line basis over the lease term as other income. The aggregate cost of incentives provided to lessees is recognised as a reduction of rental income over the lease term on a straight-line basis. Initial direct costs incurred specifically to earn revenues from an operating lease are added to the carrying amount of the leased asset.

#### Measurement of financial instruments at initial recognition

When financial instruments are recognized initially, they are measured at fair value, adjusted, in the case of instruments not at fair value through profit or loss, for directly attributable fees and costs.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price. If the Bank determines that the fair value at initial recognition differs from the transaction price, then:

- if the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e., a Level 1 input) or based on a valuation technique that uses only data from observable markets, the Bank recognizes the difference between the fair value at initial recognition and the transaction price as a gain or loss;
- in all other cases, the initial measurement of the financial instrument is adjusted to defer the difference between the fair value at initial recognition and the transaction price. After initial recognition, the Bank recognizes that deferred difference as a gain or loss only when the inputs become observable, or when the instrument is derecognized.

#### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The right of set-off must not be contingent on a future event and must be legally enforceable in all of the following circumstances:

- the normal course of business;
- ▶ the event of default; and
- the event of insolvency or bankruptcy of the entity and all of the counterparties.

These conditions are not generally met in master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

## 3. Summary of significant accounting policies (continued)

#### Impairment of financial assets

The Bank assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Amounts due from credit institutions and loans to customers

For amounts due from credit institutions and loans to customers carried at amortised cost, the Bank first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risks characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is an objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of profit or loss. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Bank. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to the statement of profit or loss.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Bank's internal product monitoring system that considers credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows on a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group.

#### Held-to-maturity financial investments

For held-to-maturity investments the Bank assesses individually whether there is objective evidence of impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows. The carrying amount of the asset is reduced and the amount of the loss is recognised in the statement of profit or loss.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognised, any amounts formerly charged are credited to the statement of profit or loss.

## 3. Summary of significant accounting policies (continued)

#### Impairment of financial assets (continued)

Available-for-sale financial investments

For available-for-sale financial investments, the Bank assesses at each reporting date whether there is objective evidence that an investment is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition coast and the current fair value, less any impairment loss on that investment previously recognised in profit or loss – is reclassified from other comprehensive income to the statement of profit or loss. Impairment losses on equity investments are not reversed through the statement of profit or loss; increases in their fair value after impairment are recognised in other comprehensive income.

#### Renegotiated loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. The accounting treatment of such restructuring is as follows:

- ▶ if the currency of the loan has been changed the old loan is derecognised and the new loan is recognised;
- ▶ if the loan restructuring is not caused by the financial difficulties of the borrower the Bank uses the same approach as for financial liabilities described below;
- if the loan restructuring is due to the financial difficulties of the borrower and the loan is impaired after restructuring, the Bank recognizes the difference between the present value of the new cash flows discounted using the original effective interest rate and the carrying amount before restructuring in the provision charges for the period. In case loan is not impaired after restructuring the Bank recalculates the effective interest rate.

Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original or current effective interest rate.

#### Derecognition of financial assets and liabilities

#### Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- the rights to receive cash flows from the asset have expired;
- the Bank has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; and
- the Bank either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Bank has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Bank's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Bank's continuing involvement is the amount of the transferred asset that the Bank may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Bank's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

## 3. Summary of significant accounting policies (continued)

#### Derecognition of financial assets and liabilities (continued)

Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the statement of profit or loss.

#### Credit related commitments

In the ordinary course of business, the Bank gives credit related commitments, consisting of letters of credit, and financial guarantees. Financial guarantees represent irrevocable assurances to make payments in the event that a customer cannot meet its obligations to third parties and carry the same credit risk as loans. Financial guarantees are initially recognised in the financial statements at fair value, in 'Other liabilities', being the amount of fees received. Subsequent to initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortised fee and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the statement of profit or loss. The amount of fee received is recognised in the statement of profit or loss on a straight-line basis over the life of the guarantee.

#### **Taxation**

The current income tax expense is calculated in accordance with the regulations of Georgia.

Deferred tax assets and liabilities are calculated in respect of temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised. Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the reporting date.

Georgia also has various operating taxes that are assessed on the Bank's activities. These taxes are included as a component of other operating expenses.

#### Property and equipment

Property and equipment, except for land and buildings, is carried at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and any accumulated impairment. Such cost includes the cost of replacing part of equipment when that cost is incurred if the recognition criteria are met.

The carrying values of equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Following initial recognition at cost, land and buildings are carried at a revalued amount, which is the fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Valuations are performed frequently enough to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

Accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Any revaluation surplus is credited to the revaluation reserve for property and equipment included in other comprehensive income, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in the statement of profit or loss, in which case the increase is recognised in the statement of profit or loss. A revaluation deficit is recognised in the statement of profit or loss, except that a deficit directly offsetting a previous surplus on the same asset is directly offset against the surplus in the revaluation reserve for property and equipment.

## 3. Summary of significant accounting policies (continued)

#### Property and equipment (continued)

An annual transfer from the revaluation reserve for property and equipment to retained earnings is made for the difference between depreciation based on the revalued carrying amount of the assets and depreciation based on the assets original cost. Upon disposal, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

Depreciation of an asset begins when it is available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

|                                | Years |  |
|--------------------------------|-------|--|
| Buildings                      | 50    |  |
| Furniture and fixtures         | 4-10  |  |
| Computers and office equipment | 4-10  |  |
| Motor vehicles                 | 5     |  |
| Other                          | 4-10  |  |

The asset's residual values, useful lives and methods are reviewed, and adjusted as appropriate, at each financial year-end.

Costs related to repairs and renewals are charged when incurred and included in other operating expenses, unless they qualify for capitalization.

#### Investment property

Investment property is land or building or a part of a building held to earn rental income or for capital appreciation and which is not used by the Bank or held for sale in the ordinary course of business.

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the statement of profit or loss in the period in which they arise. Fair value of the Bank's investment property is determined on the base of various sources including reports of independent appraisers, who hold a recognized and relevant professional qualification and who have recent experience in valuation of property of similar location and category.

Investment properties are derecognised either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the statement of profit or loss in the period of derecognition.

Earned rental income is recorded in statement of profit or loss within other operating income.

#### Share capital

Ordinary shares are classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as additional paid-in capital.

## Contingencies

Contingent liabilities are not recognised in the statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognised in the statement of financial position but disclosed when an inflow of economic benefits is probable.

## 3. Summary of significant accounting policies (continued)

#### Recognition of income and expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Interest and similar income and expense

For all financial instruments measured at amortised cost and interest bearing securities classified available-for-sale, interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognised using the original effective interest rate applied to the new carrying amount.

#### Fee and commission income

The Bank earns fee and commission income from a diverse range of services it provides to its customers. Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income agency fees and other fees. Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognised as an adjustment to the effective interest rate on the loan.

#### Foreign currency translation

The financial statements are presented in Georgian Lari, which is the Bank's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency, converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognised in the statement of profit or loss as gains less losses from foreign currencies – translation differences. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Differences between the contractual exchange rate of a transaction in a foreign currency and the NBG exchange rate on the date of the transaction are included in gains less losses from dealing in foreign currencies.

#### Standards issued but not effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Bank's financial statements are disclosed below. The Bank intends to adopt these standards, if applicable, when they become effective.

## IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments which reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting.

## 3. Summary of significant accounting policies (continued)

#### Standards issued but not effective (continued)

IFRS 9 Financial Instruments (continued)

From a classification and measurement perspective, the new standard will require all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics. The IAS 39 measurement categories will be replaced by: fair value through profit or loss (FVPL), fair value through other comprehensive income (FVOCI), and amortised cost categories. IFRS 9 will also allow entities to continue to irrevocably designate instruments that qualify for amortised cost or FVOCI instruments as FVPL, if doing so eliminates or significantly reduces a measurement or recognition inconsistency. Equity instruments that are not held for trading may be irrevocably designated as FVOCI, with no subsequent reclassification of gains or losses to the income statement. The accounting for financial liabilities will largely be the same as the requirements of IAS 39.

IFRS 9 will also fundamentally change the approach to loan impairment. The standard will replace IAS 39's incurred loss approach with a forward-looking expected credit loss (ECL) approach. The Bank will be required to record an allowance for expected losses for all loans and other debt financial assets not carried at FVPL, as well as for loan commitments and financial guarantee contracts. The allowance is based on the expected credit losses associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination, in which case the allowance would be based on the probability of default over the life of the asset.

IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Retrospective application is required, but restatement of comparative information is not required; the effect on the transition date – 1 January 2018 – would be recorded in retained earnings. The adoption of IFRS 9 is expected to have an effect on the classification and measurement of the Bank's financial assets, but no impact on the classification and measurement of the Bank's financial liabilities. The Bank expects a significant impact on its equity due to adoption of IFRS 9 impairment requirements, but it will need to perform a more detailed analysis which considers all reasonable and supportable information, including forward-looking elements to determine the extent of the impact.

#### IFRS 15 Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers, effective for periods beginning on 1 January 2018 with early adoption permitted. IFRS 15 defines principles for recognising revenue and will be applicable to all contracts with customers. However, interest and fee income integral to financial instruments and leases will continue to fall outside the scope of IFRS 15 and will be regulated by the other applicable standards (e.g., IFRS 9, and IFRS 16 Leases).

Revenue under IFRS 15 will need to be recognised as goods and services are transferred, to the extent that the transferor anticipates entitlement to goods and services. The standard will also specify a comprehensive set of disclosure requirements regarding the nature, extent and timing as well as any uncertainty of revenue and corresponding cash flows with customers.

The Bank does not anticipate early adopting IFRS 15 and is currently evaluating its impact.

#### IFRS 16 Leases

The IASB issued the new standard for accounting for leases - IFRS 16 Leases in January 2016. The new standard does not significantly change the accounting for leases for lessors. However, it does require lessees to recognise most leases on their balance sheets as lease liabilities, with the corresponding right of-use assets. Lessees must apply a single model for all recognised leases, but will have the option not to recognise 'short-term' leases and leases of 'low-value' assets. Generally, the profit or loss recognition pattern for recognised leases will be similar to today's finance lease accounting, with interest and depreciation expense recognised separately in the statement of profit or loss.

IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted provided the new revenue standard, IFRS 15, is applied on the same date.

The Bank does not anticipate early adopting IFRS 16 and is currently evaluating its impact.

#### Amendments to IAS 12 Income Taxes

In January 2016, through issuing amendments to IAS 12, the IASB clarified the accounting treatment of deferred tax assets of debt instruments measured at fair value for accounting, but measured at cost for tax purposes. The Bank does not anticipate that adopting the amendments would have a material impact on its financial statements.

## 3. Summary of significant accounting policies (continued)

#### Standards issued but not effective (continued)

Amendments to IAS 7 Statement of Cash Flows

In January 2016, the IASB issued amendments to IAS 7 Statement of Cash Flows with the intention to improve disclosures of financing activities and help users to better understand the reporting entities' liquidity positions. Under the new requirements, entities will need to disclose changes in their financial liabilities as a result of financing activities such as changes from cash flows and non-cash items (e.g., gains and losses due to foreign currency movements). The amendment is effective from 1 January 2017. The Bank is currently evaluating the impact.

## 4. Significant accounting judgments and estimates

In the process of applying the Bank's accounting policies, management has used its judgments and made estimates in determining the amounts recognised in the financial statements. The most significant use of judgments and estimates are as follows:

#### Allowance for loan impairment

The Bank regularly reviews its loans and receivables to assess impairment. The Bank uses its judgement to estimate the amount of any impairment loss in cases where a borrower is in financial difficulties and there are few available sources of historical data relating to similar borrowers. Similarly, the Bank estimates changes in future cash flows based on the observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the group of loans and receivables. In addition, the management monitors market value of collateral on a regular basis. Management uses its experienced judgment or independent opinion to adjust the fair value to reflect current circumstances.

The amount and type of collateral required depends on the assessment of credit risk of the counterparty. The Bank uses its judgement to adjust observable data for a group of loans or receivables to reflect current circumstances.

The amount of allowance for loan impairment recognized by the Bank as at 31 December 2016 is GEL 1,878 (2015: GEL 2,506) (Note 7).

#### Determination of fair value of property and equipment and investment property

The Bank carries its investment properties at fair value, with changes in fair value being recognized in the statement of profit or loss. In addition, it measures land and buildings at revalued amounts with changes in fair value being recognised in other comprehensive loss.

The Bank's investment properties and land and buildings are located in Georgia. The Georgian real estate market has not been active historically; furthermore, the market activity decreased significantly over 2016. Thus, in absence of active real estate market, determination of fair values of the Bank's investment properties and land and buildings is highly subjective and involves significant judgment.

The Bank engages independent valuator to assess the fair value of investment property owned and the land and buildings. For land and building and investment property market approach method was used. Under market approach the market value of the subject property is estimated by comparing it to other similar properties that have recently been sold, been listed for the sale, or for which offers have been made. The valuator obtains an indication of the subject property's value by adjusting the prices of the comparable properties to account for their differences from the subject property. Real estate valuators compare the legal, economic, locational and physical characteristics of the property they are appraising to those corresponding characteristics of similar sales, listings, or pending sales (Notes 9, 10).

## 5. Cash and cash equivalents

Cash and cash equivalents comprise:

|  | 2016   | 2015   |
|--|--------|--------|
| Current accounts with the NBG                        | 8,120  | 1,505  |
| Time deposits with credit institutions up to 90 days | 5,171  | 1,676  |
| Cash on hand   | 3,857  | 5,295  |
| Current accounts with other credit institutions      | 2,972  | 1,697  |
| Cash and cash equivalents                            | 20,120 | 10,173 |

#### 6. Amounts due from credit institutions

|  | 2016   | 2015  |  |
|--|--------|-------|--|
| Time deposits of maturity of more than 90 days | 7,000  | -     |  |
| Obligatory reserves with central bank          | 5,179  | 2,446 |  |
| Amounts due from credit institutions           | 12,179 | 2,446 |  |

Credit institutions are required to maintain an interest earning cash deposit (obligatory reserve) with the NBG at 7% and at 20% (2015: 10% and at 15%) of the previous month average of funds in GEL and foreign currencies, respectively, attracted from customers by the credit institution. The Bank's ability to withdraw such deposit is restricted by statutory legislation.

In 2016 the obligatory reserve on USD account bears interest at the rate of U.S. Federal Reserve System of less 0.5 % p.a.(2015: the rate of U.S. Federal Reserve System less 0.5 % p.a.); on EUR account – the rate of the European Central Bank less 0.4 % p.a. (2015: the rate of the European Central Bank less 0.5 % p.a.).

#### 7. Loans to customers

Loans to customers comprise:

| 2016         | 2015  |
|--------------|---|
| 4,833        | 5,683   |
| 2,885<br>566 | 6,235<br>697                                  |
| 433          | 1,070<br>729<br>80                            |
| 806          | 1,122   |
| 10,056       | 15,616  |
| (1,878)      | (2,506)                                       |
| 8,178        | 13,110  |
|              | 4,833 2,885 566 491 433 42 806 10,056 (1,878) |

## 7. Loans to customers (continued)

## Allowance for impairment of loans to customers

A reconciliation of the allowance for impairment of loans to customers by class is as follows:

|  | Corporate<br>lending | Residential<br>mortgages | Small<br>business<br>lending | Consumer<br>lending | Credit cards | Auto<br>loans | Other | Total   |
|--|----------------------|--------------------------|------------------------------|---------------------|--------------|---------------|-------|---------|
| At 1 January 2016<br>Net charge/(reversal) for   | 82                   | 1,002                    | 284                          | 289                 | 306          | 41            | 502   | 2,506   |
| the year   | 63                   | (114)                    | 26                           | (117)               | (2)          | (12)          | (436) | (592)   |
| Recoveries   | -                    | 55                       | -                            | 90                  | 50           | 8             | 74    | 277     |
| Amounts written off  |                      | (311)                    |                              | (1)                 | (1)          |               |       | (313)   |
| At 31 December 2016  | 145                  | 632                      | 310                          | 261                 | 353          | 37            | 140   | 1,878   |
| Individual impairment  | 145                  | 632                      | 309                          | 260                 | 352          | 37            | 139   | 1,874   |
| Collective impairment  |                      |                          | 1                            | 1_                  | 1_           |               | 1_    | 4       |
|  | 145                  | 632                      | 310                          | 261                 | 353          | 37            | 140   | 1,878   |
| Gross amount of loans,<br>individually determined to<br>be impaired, before<br>deducting any individually<br>assessed impairment |                      |                          |                              |                     |              |               |       |         |
| allowance  | 1,292                | 1,826                    | 260                          | 353                 | 433          | 42            | 657   | 4,863   |
|  | Corporate<br>lending | Residential<br>mortgages | Small<br>business<br>lending | Consumer<br>lending | Credit cards | Auto<br>Ioans | Other | Total   |
| At 1 January 2015<br>Net charge/(reversal) for   | 2,529                | 3,057                    | 486                          | 714                 | 706          | 566           | 674   | 8,732   |
| the year   | (938)                | (1,668)                  | (100)                        | (40)                | 128          | 71            | 149   | (2.398) |
| Recoveries   | _                    | 31                       | _                            | 55                  | 30           | 25            | 18    | 159     |
| Amounts written off  | (1509)               | (418)                    | (102)                        | (440)               | (558)        | (621)         | (339) | (3,987) |
| At 31 December 2015  | 82                   | 1,002                    | 284                          | 289                 | 306          | 41            | 502   | 2,506   |
| Individual impairment  | 78                   | 999                      | 284                          | 286                 | 299          | 41            | 500   | 2.487   |
| Collective impairment  | 4                    | 3                        |                              | 3                   | 7            |               | 2     | 19      |
|  | 82                   | 1,002                    | 284                          | 289                 | 306          | 41            | 502   | 2,506   |
| Gross amount of loans,<br>individually determined to<br>be impaired, before<br>deducting any individually                        | 32000                |                          |                              |                     |              |               |       |         |
| assessed impairment<br>allowance   | 1,567                | 3,152                    | 692                          | 287                 | 302          | 80            | 845   | 6,925   |

Interest income accrued on loans and advances, for which individual impairment allowances have been recognized, as at 31 December 2016, comprised GEL 851 (2015: GEL 978).

In accordance with the Georgian legislation, loans may only be written off with the approval of the Board of Directors and, in certain cases, with the respective decision of the Court.

#### Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- for commercial lending, charges over real estate properties, inventory, and cash held in bank;
- for retail lending, mortgages over residential properties.

2016

2015

(Thousands of Georgian Lari)

## 7. Loans to customers (continued)

## Collateral and other credit enhancements (continued)

The Bank also obtains guarantees from parent companies for loans to their subsidiaries.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for loan impairment.

It is the Bank's policy to dispose repossessed properties in an orderly fashion. The proceeds are used to reduce or repay the outstanding claim. In general, the Bank does not occupy repossessed properties for business use. The repossessed properties are recorded separately on the face of statement of financial position.

#### Concentration of loans to customers

As at 31 December 2016, the Bank had a concentration of loans represented by GEL 5,631 due from the ten largest third party borrowers that represents 57% of gross loan portfolio (2015: GEL 6,437 or 41%). An allowance of GEL 862 (2015: GEL 389) was recognized against these loans. Included in total loans to customers is an exposure to a single greatest borrower of GEL 1,638 (2015: GEL 1,203), that bears an annual interest rate of 12% (2015: 12%). Due to the latter borrower the Bank violated one insider borrower coefficient set by NBG. The Bank has not obtained waiver from NBG as at 31 December 2016.

Loans have been extended to the following types of customers:

|  | 2010   | 2013   |
|--|--------|--------|
| Individuals  | 4,800  | 9,201  |
| Commercial legal entities                                      | 5,256  | 6,415  |
|  | 10,056 | 15,616 |
| Loans are issued in Georgia to the following industry sectors: |        |        |
|  | 2016   | 2015   |
| Individuals  | 4,800  | 9,201  |
| Construction   | 2,175  | 1,599  |
| Communication  | 1,674  | 1,234  |
| Retail   | 809    | 1,817  |
| Energy   | 383    | 452    |
| Agricultural   | 173    | 149    |
| Food industry  | 23     | 40     |
| Other  | 19     | 130    |
| Financial  |        | 994    |
| Gross loans and advances to customers                          | 10,056 | 15,616 |

#### 8. Investment securities

Available for sale securities comprise investments in unquoted shares of Georgian companies with carrying value of GEL 20 (2015: GEL 20).

Held-to-maturity securities comprise:

|   | 2016   | 2015  |
|---|--------|-------|
| Government Treasury bonds of the Ministry of Finance of Georgia     | 1,805  | 4,353 |
| Held-to-maturity securities   | 1,805  | 4,353 |
| Investment securities classified as loans and receivables comprise: |        |       |
|   | 2016   | 2015  |
| Government Treasury bonds of the Ministry of Finance of Georgia     | 10,359 | 2,829 |
| Investment securities classified as loans and receivables           | 10,359 | 2,829 |
|   |        |       |

## 9. Investment property

|                              | 2016    | 2015    |
|------------------------------|---------|---------|
| Opening balance at 1 January | 12,305  | 13,635  |
| Additions                    | 642     | 4,292   |
| Disposals                    | (4,115) | (8,418) |
| Net gains from revaluation   | 1,219   | 2,780   |
| 31 December                  | 10,051  | 12,289  |

Investment property is represented by several properties which the Bank took possession in satisfaction of non-performing loans, and holds for long-term appreciation in value.

As of 31 December 2016 the Bank engaged an accredited independent appraiser to determine the fair value of these properties. The appraiser is an industry specialist in valuing these types of investment properties.

The fair value of the property was determined based on the active market data. The market approach was used to determine the fair value and the income approach was used to validate the obtained value estimates. More details about the fair value of investment property are disclosed in Note 21.

Rental income arising from investment properties comprised GEL 64 (2015: GEL 122).

## 10. Property and equipment and intangible assets

|                          | Land and<br>buildings | Computers<br>and commu-<br>nication<br>equipment | Furniture,<br>fixtures<br>and office<br>equipment | Motor<br>vehicles | Leasehold<br>improve-<br>ments | Other  | Total      |
|--------------------------|-----------------------|--|---|-------------------|--------------------------------|--------|------------|
| Cost or revalued amount  |                       | 4 00=  | 4 074   |                   | 707                            | 000    | 24 224     |
| 31 December 2015         | 16,852                | 1,667  | 1,371   | 208               | 727                            | 996    | 21,821     |
| Additions                | 18                    |  |   | -                 | (007)                          | (00)   | 18         |
| Disposals                | -                     | (39)   | (127)   | _                 | (337)                          | (26)   | (529)      |
| Write-offs               |                       | (103)  | (139)   | -                 | -                              | (37)   | (279)      |
| Effect of revaluation*   | (909)                 |  |   |                   |                                |        | (909)      |
| 31 December 2016         | 15,961                | 1,525  | 1,105   | 208               | 390                            | 933    | 20,122     |
| Accumulated depreciation |                       |  |   |                   |                                | 191500 |            |
| 31 December 2015         | -                     | 1,224  | 1,118   | 180               | 501                            | 826    | 3,849      |
| Depreciation charge      | 324                   | 25   | 62  | 18                | 23                             | 173    | 625        |
| Disposals                | (40)                  | (37)   | (106)   | _                 | (310)                          | (20)   | (513)      |
| Write-offs               | _                     | (15)   | (125)   | -                 | -                              | (134)  | (274)      |
| Effect of revaluation*   | (284)                 | -  | _   | _                 |                                |        | (284)      |
| 31 December 2016         |                       | 1,197  | 949   | 198               | 214                            | 845    | 3,403      |
| Net book value           |                       |  |   |                   | 16000                          | 2000   | 1000000000 |
| 31 December 2015         | 16,852                | 443  | 253   | 28                | 226                            | 170    | 17,972     |
| 31 December 2016         | 15,961                | 328  | 156   | 10                | 176                            | 88     | 16,719     |

## 10. Property and equipment and intangible assets (continued)

|                          | Land and<br>buildings | Computers<br>and commu-<br>nication<br>equipment | Furniture,<br>fixtures<br>and office<br>equipment | Motor<br>vehicles | Leasehold<br>improve-<br>ments | Other | Total  |
|--------------------------|-----------------------|--|---|-------------------|--------------------------------|-------|--------|
| Cost or revalued amount  | N                     |  | and the second                                    |                   |                                |       |        |
| 31 December 2014         | 13,850                | 1,779  | 1,597   | 265               | 1,322                          | 1,131 | 19,944 |
| Additions                | 203                   | 15   | 25  | _                 | -                              | 35    | 278    |
| Transfers                | 115                   | _  | _   | _                 | (115)                          | _     | _      |
| Disposals                | (60)                  | (5)  | (176)   | (57)              | (480)                          | (12)  | (790)  |
| Write-offs               | _                     | (122)  | (75)  | _                 | -                              | (158) | (355)  |
| Effect of revaluation*   | 2,744                 | -  | -   | <del>-</del>      | -                              | -     | 2,744  |
| 31 December 2015         | 16,852                | 1,667  | 1,371   | 208               | 727                            | 996   | 21,821 |
| Accumulated depreciation |                       |  |   |                   |                                |       |        |
| 31 December 2014         | -                     | 1,223  | 1,251   | 219               | 760                            | 819   | 4,272  |
| Depreciation charge      | 351                   | 125  | 86  | 18                | 101                            | 113   | 794    |
| Transfers                | 89                    | -  | -   | -                 | (89)                           | -     | -      |
| Disposals                | (100)                 | (5)  | (154)   | (57)              | (271)                          | (7)   | (594)  |
| Write-offs               | _                     | (119)  | (65)  | <del></del>       | -                              | (99)  | (283)  |
| Effect of revaluation*   | (340)                 | _  | -   | _                 | -                              |       | (340)  |
| 31 December 2015         |                       | 1,224  | 1,118   | 180               | 501                            | 826   | 3,849  |
| Net book value           |                       |  |   |                   |                                |       |        |
| 31 December 2014         | 13,850                | 556  | 346   | 46                | 562                            | 312   | 15,672 |
| 31 December 2015         | 16,852                | 443  | 253   | 28                | 226                            | 170   | 17,972 |

<sup>\*</sup> In 2016 the total revaluation effect of GEL 625 (2015: GEL 3,084) comprises revaluation loss of GEL 586 (2015: revaluation gain of GEL 3,115) recognized in other comprehensive income and revaluation loss of GEL 39 (2015: revaluation loss of GEL 31) recognized within other operating expenses.

The Bank engaged an independent appraiser to determine the fair value of its buildings. Fair value is determined by reference to market-based evidence. The date of the revaluation was 31 December 2016. More details about the fair value of buildings are disclosed in Note 21.

If the buildings were measured using the cost model, the carrying amounts would be as follows:

|   | 2016    | 2015    |
|---|---------|---------|
| Cost                                    | 20,131  | 19,997  |
| Accumulated depreciation and impairment | (5,018) | (4,617) |
| Net carrying amount                     | 15,113  | 15,380  |
| Net carrying amount                     |         |         |

Intangible assets of GEL 40 (2015: GEL 48) are represented mostly by licenses and computer software. Amortization of intangible assets for the year ended 31 December 2016 amounted to GEL 41 (2015: GEL 103).

#### 11. Taxation

Both in 2016 and 2015 income taxes fully comprised of deferred tax charges and benefits. As at 31 December 2016 and 2015 and for the years then ended, the Bank did not recognize any current tax expense and respective liability as it had sufficient amount of tax losses carried forward to utilize against its taxable profits for the respective periods.

The effective income tax rate differs from the statutory income tax rates. A reconciliation of the income tax expense based on statutory rates with actual is as follows:

|   | 2016                    | 2015                |
|---|-------------------------|---------------------|
| (Loss)/profit before tax Statutory tax rate   | ( <b>2,027</b> )<br>15% | <b>2,947</b><br>15% |
| Theoretical income tax expense at the statutory rate                                  | 304                     | (442)               |
| Effect of change in Income tax legislation Change in unrecognized deferred tax assets | 2,739<br>(287)          | _<br>101            |
| Expiration of tax losses carried forward  | •                       | (101)               |
| Non-deductible expenditures   |                         | (35)                |
| Income tax benefit/(expense)  | 2,756                   | (477)               |

## 11. Taxation (continued)

In June 2016, amendment to the Georgian tax law in respect of corporate income tax became enacted. The amendments become effective from 1 January 2017 for all Georgian companies except banks, insurance companies and microfinance organizations, for which the effective date is 1 January 2019. Under the new regulation, corporate income tax will be levied on profit distributed as a dividends to the shareholders that are individuals or non-residents of Georgia rather that on profit earned as under the current regulation. The amount of tax payable on dividend distribution will be calculated by grossing-up (1/85%\*15%) the amount of distribution. The companies will be able to offset the corporate income tax liability arising from dividend distributions out of profits earned in 2008-2016 by the amount of corporate income tax paid for the respective period under the current regulation. Dividend distributions between Georgian resident companies will not be subject to corporate income tax.

Following the enactment of the amendment, as at 31 December 2016 the Bank remeasured its deferred tax assets and liabilities at the tax rates that were expected to apply to the period when the asset is realized or liability is settled. As at IAS 12 Income Taxes requires, the Bank used 0% tax rate applicable for undistributable profits in respect of assets and liabilities expected to be realized or settled in the periods when the new regulation becomes effective starting from 1 January 2019.

The Bank recognized income tax benefit resulting from reversal of deferred tax assets and liabilities in amount of 2,771 in profit or loss, and benefit of GEL 90 in other comprehensive income (to the extent that it related to items previously recognized in other comprehensive income) for the year ended 31 December 2016 (2015: 466 and 467 respectively) The amendment of the Georgian tax law described above also provide for charging corporate income tax on certain transactions that are considered deemed profit distributions, e.g. transactions carried at non-market prices, non-business related expenses or supply of goods and services free of charge. Taxation of such transactions is the outside scope of IAS 12 Income Taxes and will be accounted for similarly to operating taxes starting from 1 January 2019. Tax las amendments related to such deemed profit distribution did not have any effect on the Bank's financial statements for the year ended 31 December 2016. The Tax rate for banks profits other than on state securities was 15 % for 2016 and 2015. The tax rate for interest income on state securities and the NBG deposits is 0%.

Deferred tax assets and liabilities as of 31 December and their movements for the respective years comprise

|   |         | Origination and reversa<br>temporary differences |  |         | Origination and reversal of<br>temporary differences |  |         |
|---|---------|--|--|---------|--|--|---------|
| _   | 2014    | In the income statement                          | In other<br>compre-<br>hensive<br>income | 2015    | In the income statement                              | In other<br>compre-<br>hensive<br>income | 2016    |
| Tax effect of deductible<br>temporary differences |         |  |  |         |  |  |         |
| Tax losses carried forward                        | 982     | (101)  | -  | 881     | 287  | =  | 1,168   |
| Other assets                                      | 6       | 2  | -  | 8       | (8)  | 9 <del>99</del>                          | -       |
| Other liabilities                                 | 48      | (42)   | -  | 6       | (6)  |  |         |
| Gross deferred tax assets                         | 1,036   | (141)  |  | 895     | 273  | -  | 1,168   |
| Unrecognized deferred tax asset                   | (982)   | 101  |  | (881)   | (287)  |  | (1,168) |
| Net deferred tax assets                           | 54      | (40)   |  | 14      | (14)   |  | -       |
| Tax effect of taxable temporary differences       |         |  |  |         |  |  |         |
| Investment property                               | (354)   | (1,728)  | -  | (2,082) | 2,082  | <del>-</del>                             |         |
| Property and equipment                            | (2,096) | 1,580  | (467)                                    | (983)   | 709  | 87                                       | (187)   |
| Allowance for loan impairment                     | 226     | (289)  | Di <del>nes</del>                        | (63)    | (24)   | -  | (87)    |
| Other liabilities                                 | -       | _  | -  |         | 3  |  | 3       |
| Deferred tax liabilities                          | (2,224) | (437)  | (467)                                    | (3,128) | 2,770  | 87                                       | (271)   |
| Net deferred tax liabilities                      | (2,170) | (477)  | (467)                                    | (3,114) | 2,756  | 87                                       | (271)   |

As at 31 December 2016 the Bank has tax losses carried forward amounting to GEL 3,099 and GEL 4,689 that will expire on 31 December 2017 and 31 December 2018, respectively. Deferred tax assets have not been recognized in respect of those losses as there is uncertainty whether the Bank will be able to generate taxable profit in the future.

#### 12. Other assets and liabilities

Other assets comprise:

| 2016           | 2015   |
|----------------|--|
| 2. <del></del> |  |
| 30             | 63   |
| <del>-</del>   | 78   |
| 92             | 88   |
| 122            | 229  |
|                |  |
| 202            | 384  |
| 146            | 160  |
| <u>-</u>       | 7  |
| 348            | 551  |
| 470            | 780  |
|                | 30<br>-<br>92<br>122<br>202<br>146<br>-<br>348 |

Other liabilities comprise:

|   | 2016 | 2015 |
|---|------|------|
| Financial liabilities                     |      |      |
| Creditors                                 | 468  | 356  |
| Unsettled transactions on money transfers | 51   | 10   |
| Total financial liabilities               | 519  | 366  |
| Non-financial liabilities                 |      |      |
| Operating taxes payable                   | 177  | _    |
| Unused vacations                          | 58   | 72   |
| Total non-financial liabilities           | 235  | 72   |
| Total other liabilities                   | 754  | 438  |

## 13. Amounts due to credit institutions

Amounts due to credit institutions comprise:

|                          | 2016         | 2015  |
|--------------------------|--------------|-------|
| Loans from the NBG       | 9,000        | _     |
| Time deposits            | <del>-</del> | 2,200 |
| Current accounts         |              | 117   |
| Amounts due to customers | 9,000        | 2,317 |
| Amounts due to dustomers |              |       |

As at 31 December 2016, amounts due to credit institutions include loan from National Bank of Georgia in amount of GEL 9,000 (2015: nil). As at 31 December 2015 amounts due to credit institutions include term deposits due to Georgian banks in amount of GEL 2,200 that matured in January 2016.

#### 14. Amounts due to customers

The amounts due to customers include the following:

|                                | 2016            | 2015            |
|--------------------------------|-----------------|-----------------|
| Current accounts Time deposits | 26,336<br>6,463 | 7,500<br>13,871 |
| Amounts due to customers       | 32,799          | 21,371          |

As at 31 December 2016 amounts due to customers of GEL 24,904 (76%) were due to ten largest customers (2015: GEL 8,929 (42%)).

## 14. Amounts due to customers (continued)

Amounts due to customers include accounts with the following types of customers:

|  | 2016   | 2015   |
|--|--------|--------|
| ndividuals:                                |        |        |
| Term deposits                              | 5,715  | 8,695  |
| Current accounts                           | 1,584  | 2,038  |
| otal due to individuals                    | 7,299  | 10,733 |
| Commercial legal entities:                 |        |        |
| Current/settlement accounts                | 24,752 | 5,462  |
| Term deposits                              | 748    | 5,176  |
| otal due to commercial legal entities      | 25,500 | 10,638 |
| otal amounts due to customers              | 32,799 | 21,371 |
| Held as security against guarantees issued | 25     | 180    |

|                                | 2016   | 2015   |
|--------------------------------|--------|--------|
| Finance sector                 | 16,433 | 2,586  |
| Individuals                    | 7,299  | 10,733 |
| Trade and service              | 6,437  | 4,452  |
| Construction                   | 655    | 557    |
| Energy                         | 185    | 198    |
| Transportation & communication | 43     | 1,693  |
| Agriculture                    | 13     | 9      |
| Public service organisations   | _      | 33     |
| Mining                         | _      | 3      |
| Other                          | 1,734  | 1,107  |
| Amounts due to customers       | 32,799 | 21,371 |
|                                |        |        |

## 15. Equity

## Share capital

As at 31 December 2016 and 2015, share capital of the Bank comprised 30,000 of authorized fully paid shares with nominal value GEL 1 thousand each.

The share capital of the Bank was contributed by the shareholders in Georgian Lari and they are entitled to dividends and any capital distribution in Georgian Lari.

#### **Dividends**

In accordance with the Georgian legislation, dividends may only be declared to the shareholders of the Bank from the net income as shown in the Bank's separate financial statements prepared in accordance with the NBG requirements. National Bank shall be informed regarding declaration of dividends and also shall be authorized to suspend or restrict payment of dividends, if a commercial bank has violated regulatory requirements of the National Bank. No dividends were declared nor paid in 2016 and 2015.

#### Revaluation reserve

The revaluation reserve for land and buildings is used to record increases in the fair value of the land and buildings and decreases to the extent that such decrease relates to an increase on the same asset previously recognised in equity.

## 16. Provisions, commitments and contingencies

As of 31 December the Bank's commitments and contingencies comprised the following:

|   | 2016 | 2015  |
|---|------|-------|
| Credit related commitments                                  |      |       |
| Undrawn loan commitments                                    | 202  | 1,301 |
| Guarantees  | 23   | 661   |
|   | 225  | 1,962 |
| Operating lease commitments                                 |      |       |
| Not later than 1 year                                       | 26   | 174   |
| Later than 1 year but not later than 5 years                | · —  | 617   |
| Capital expenditure commitments                             | 47   | 86    |
|   | 73   | 877   |
| Commitments and contingencies (before deducting collateral) | 298  | 2,839 |
| Less – cash held as security guarantees issued (Note 14)    | (25) | (180) |
| Commitments and contingencies                               | 273  | 2,659 |
| ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~                      |      |       |

As at 31 December 2016, provision in amount of GEL 107 (2015: nil) represents rental commitments of the Bank arisen from the onerous contract arrangement with the lessor.

## 17. Net fee and commission income

Net fee and commission income comprises:

|  | 2016     | 2015  |
|--|----------|-------|
| Settlements operations                 | 379      | 612   |
| Cash operations                        | 20       | 34    |
| Currency conversion operations         | 17       | 20    |
| Guarantees and letter of credit issued | <u> </u> | 140   |
| Other                                  | 2        | 4     |
| Fee and commission income              | 418      | 810   |
| Cash operations                        | (70)     | (152) |
| Plastic card operations                | (53)     | (145) |
| Settlements operations                 | (45)     | (41)  |
| Other                                  | (38)     | (27)  |
| Fee and commission expense             | (206)    | (365) |
| Net fee and commission income          | 212      | 445   |

## 18. Other income

|   | 2016 | 2015  |
|---|------|-------|
| Refunded court fees                             | 138  | 270   |
| Income from fines and penalties                 | 114  | 635   |
| Rental income from investment property (Note 9) | 64   | 122   |
| Other   | 49   | 46    |
| Total other income                              | 365  | 1,073 |

#### 19. Other operating expenses

Other operating expenses comprise:

| 2016  | 2015   |
|-------|--|
| 768   | 966  |
| 495   | 985  |
| 377   | 397  |
| 209   | 306  |
| 170   | 277  |
| 54    | 30   |
| 39    | 31   |
| 29    | 4  |
| 25    | 25   |
| 246   | 338  |
| 2,412 | 3,359  |
|       | 768<br>495<br>377<br>209<br>170<br>54<br>39<br>29<br>25<br>246 |

#### 20 Risk management

The Bank is required to manage financial risks that arise as a consequence of its operations to deliver its policy objectives as well as in the course of managing the Bank's statement of financial position. These risks primarily include credit risk, liquidity risk and funding management, market risk, prepayment risk and operational risk.

Risk is inherent in the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for the risk exposures relating to his or her responsibilities.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Bank's strategic planning process.

#### Risk management structure

The Supervisory Board is ultimately responsible for identifying and controlling risks; however, there are separate independent bodies responsible for managing and monitoring risks. Currently risk is monitored by the following units with the Management Board –

- credit risk is managed by the Credit Risk Committees;
- liquidity risk is managed by ALCO;
- market risk is managed by ALCO;
- Operational risk is managed by the Operational Risk Management Department.

#### Internal Audit

Risk management processes throughout the Bank are audited by the internal audit function that examines both the adequacy of the procedures and the Bank's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the supervisory board.

#### Risk mitigation

The Bank actively uses collateral to reduce its credit risks.

#### Credit risk

Credit risk is the risk that the Bank will incur a loss because its customers, clients or counterparties failed to discharge their contractual obligations. Exposure to credit risk arises as a result of the Bank's lending and other transactions with counterparties giving rise to financial assets.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers.

#### 20. Risk management (continued)

#### Credit risk (continued)

The Bank established 1 level of credit committee (2015: 1 level) which is responsible for approving credit limits for individual borrowers.

Loan applications originated by the relevant client relationship managers are passed on to the relevant credit committee for approval of credit limit. Exposure to credit risk is also managed, in part, by obtaining collateral and corporate and personal guarantees.

Due to relatively small size of the Bank's operations during the year credit risk exposure is monitored by the Management Board.

Credit-related commitments risks

The Bank makes available to its customers guarantees which may require that the Bank make payments on their behalf. Such payments are collected from customers based on the terms of the guarantees. They expose the Bank to similar risks to loans and these are mitigated by the same control processes and policies.

Credit quality per class of financial assets

The credit quality of financial assets is managed by the Bank internal credit review process.

All neither past due nor impaired loans to customers are classified in three quality groups presented in the tables below:

- a financial asset that is neither past due nor impaired at the reporting date, also historically has never been either past due or impaired and is secured by deposit, real estate or by other collaterals is assessed as a financial asset of high grade;
- a financial asset that is neither past due nor impaired at the reporting date, also historically has never been either past due or impaired is assessed as a financial asset of standard grade;
- a financial asset that is neither past due nor impaired at the reporting date, but historically used to be past due is assessed as a financial asset with sub-standard grade.

Obligatory reserve with the NBG and government securities are assessed as high grade.

The table below shows the credit quality by class of credit risk bearing assets:

|  |       | Neither past due nor impaired |                           |                               |                                      |                                  |               |
|--|-------|-------------------------------|---------------------------|-------------------------------|--------------------------------------|----------------------------------|---------------|
|  | Notes | High grade<br>2016            | Standard<br>grade<br>2016 | Sub-standard<br>grade<br>2016 | Past due but<br>not impaired<br>2016 | Individually<br>impaired<br>2016 | Total<br>2016 |
| Cash and cash equivalents, except for cash on hand | 5     | 8,120                         | 8,143                     |                               |                                      |                                  | 16,263        |
| Amounts due from credit<br>institutions            | 6     | 5,179                         | 7,000                     |                               |                                      |                                  | 12,179        |
| Loans to customers                                 | 7     |                               |                           |                               |                                      |                                  |               |
| Corporate lending                                  |       | 3,541                         | _                         | _                             | 3,000                                | 1,292                            | 4,833         |
| Residential mortgages                              |       | 185                           | -                         | 654                           | 220                                  | 1,826                            | 2,885         |
| Small business lending                             |       | 17                            | 244                       | 37                            | 8                                    | 260                              | 566           |
| Consumer lending                                   |       | -                             | 98                        | 32                            | 8                                    | 353                              | 491           |
| Credit cards                                       |       | _                             | _                         | _                             | _                                    | 433                              | 433           |
| Auto loans   |       | -                             | _                         | ( <u>12-12-1</u>              | _                                    | 42                               | 42            |
| Other  |       | _                             | 45                        | 104                           | -                                    | 657                              | 806           |
| Other  |       | 3,743                         | 387                       | 827                           | 236                                  | 4,863                            | 10,056        |
| Other financial assets                             |       | -                             | 122                       | =                             | -                                    | _                                | 122           |
| Debt investment securities                         | 8     |                               |                           |                               |                                      |                                  |               |
| Held to maturity                                   |       | 1,805                         | =                         | _                             | -                                    | _                                | 1,805         |
| Loans and receivables                              |       | 10,359                        |                           |                               |                                      |                                  | 10,359        |
| Total  |       | 29,206                        | 15,652                    | 827                           | 236                                  | 4,863                            | 50,784        |

## 20. Risk management (continued)

## Credit risk (continued)

|  |       | Neither past due nor impaired |                           |                               |                                      |                                  |               |
|--|-------|-------------------------------|---------------------------|-------------------------------|--------------------------------------|----------------------------------|---------------|
|  | Notes | High grade<br>2015            | Standard<br>grade<br>2015 | Sub-standard<br>grade<br>2015 | Past due but<br>not impaired<br>2015 | Individually<br>impaired<br>2015 | Total<br>2015 |
| Cash and cash equivalents,<br>except for cash on hand<br>Amounts due from credit | 5     | 1,505                         | 3,353                     |                               |                                      |                                  | 4,878         |
| institutions   | 6     | 2,446                         |                           |                               | _                                    |                                  | 2,446         |
| Loans to customers   | 7     |                               |                           |                               |                                      |                                  |               |
| Residential mortgages  |       | 729                           | _                         | 1,764                         | 590                                  | 3,152                            | 6,235         |
| Corporate lending  |       | 2,883                         | _                         | 914                           | 319                                  | 1,567                            | 5,683         |
| Credit cards   |       | 7                             | 485                       | 208                           | 68                                   | 302                              | 1,070         |
| Small business lending   |       | 4                             | _                         | 8                             | 25                                   | 692                              | 729           |
| Consumer lending   |       | 67                            | 152                       | 158                           | 33                                   | 287                              | 697           |
| Auto loans   |       | -                             | <del>-</del>              |                               | -                                    | 80                               | 80            |
| Other  |       |                               | 66                        | 111                           | 100                                  | 845                              | 1,122         |
|  |       | 3,690                         | 703                       | 3,163                         | 1,135                                | 6,925                            | 15,616        |
| Other financial assets   |       | -                             | 229                       | -                             | -                                    |                                  | 229           |
| Debt investment securities   | 8     |                               |                           |                               |                                      |                                  |               |
| Held to maturity   |       | 4,353                         | 93 <del></del> 8          | -                             | -                                    | 876                              | 4,353         |
| Loans and receivables  |       | 2,829                         |                           | -                             |                                      |                                  | 2,829         |
| Total  |       | 14,823                        | 4,305                     | 3,163                         | 1,135                                | 6,925                            | 30,351        |

Aging analysis of past due but not impaired loans per class of financial assets

|                        | Less than<br>30 days<br>2016 | 31 to 60 days<br>2016 | 61 to 90 days<br>2016 | Total<br>2016 |
|------------------------|------------------------------|-----------------------|-----------------------|---------------|
| Loans to customers     |                              |                       |                       | 000           |
| Residential mortgages  | 149                          | 46                    | 25                    | 220           |
| Credit cards           | 4                            | 4                     | _                     | 8             |
| Consumer lending       | 3                            | 5                     |                       | 8             |
| Total                  | 156                          | 55                    | 25                    | 236           |
|                        | Less than<br>30 days<br>2015 | 31 to 60 days<br>2015 | 61 to 90 days<br>2015 | Total<br>2015 |
| Loans to customers     | 400                          | 224                   | 440                   | 500           |
| Residential mortgages  | 193                          | 281                   | 116                   | 590           |
| Corporate lending      | 319                          |                       | 7                     | 319           |
| Credit cards           | 29                           | 39                    | <del>-</del>          | 68            |
| Small business lending | _                            | 12                    | 13                    | 25            |
| Consumer lending       | 26                           | 7                     | -                     | 33            |
| Other                  | 34                           | 66                    |                       | 100           |
| Total                  | 601                          | 405                   | 129                   | 1,135         |

For the purpose of these financial statements a loan is considered overdue when the borrower fails to make any payment due under the loan agreement at the reporting date. In this case the aggregate amount of all amounts due from borrower under the respective loan agreement including accrued interest and commissions is recognised as overdue.

Loans and advances to customers have been assessed for impairment on the collective basis. Details of loan loss allowance of loan portfolio are disclosed in Note 7.

#### 20. Risk management (continued)

#### Credit risk (continued)

Impairment assessment

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue by more than 90 days or there are any known difficulties in the cash flows of counterparties, or infringement of the original terms of the contract. The Bank addresses impairment assessment in two areas - individually assessed allowances and collectively assessed allowances.

Individually assessed allowances

The Bank determines the allowances appropriate for each individually significant loan on an individual basis. Items considered when determining allowance amounts include its ability to improve performance once a financial difficulty has arisen, the availability of other financial support and the realisable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention.

Collectively assessed allowances

Allowances are assessed collectively for losses on loans to customers that are not past due of more than 90 days and for individually significant loans where there is not yet objective evidence of individual impairment. Allowances are evaluated on each reporting date for each portfolio based on overdue day's buckets.

The collective assessment takes account of impairment that is likely to be present in the portfolio even though there is no yet objective evidence of the impairment in an individual assessment. Impairment losses are estimated by taking into consideration historical losses on the portfolio and expected losses on the collectively assessed loans based on realisable collateral value. The impairment allowance is then reviewed by the management to ensure alignment with the Bank's overall policy.

Financial guarantees and letters of credit are assessed and provisions are made in a similar manner as for loans.

Almost all of Bank's financial assets and liabilities are concentrated in Georgia.

#### Liquidity risk and funding management

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, the Bank's Management manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Bank maintains a portfolio of state securities that can be pledged to the NBG to obtain financing in the event of demand.

The liquidity position is assessed and managed by the Bank based on certain liquidity ratio established by National Bank of Georgia. The NBG requires banks to maintain liquidity ratio of more than 30%. As at 31 December 2016 and 2015 the ratio was as follows:

|   | 2016                   | 2015   |
|---|------------------------|--------|
| LK "Average Liquidity Ratio" (average monthly volume of liquid assets / | 1/ 2/2000 (Indipution) |        |
| average monthly volume of liabilities)                                  | 91.08%                 | 75.28% |

## 20. Risk management (continued)

#### Liquidity risk and funding management (continued)

Analysis of financial liabilities by remaining contractual maturities

The table below summarises the maturity profile of the Bank's financial liabilities at 31 December based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately.

| Financial liabilities<br>as at 31 December 2016           | On demand<br>and less than<br>1 month | 1 to<br>3 months | 3 to<br>12 months | 1 to<br>5 years | Total  |
|---|---------------------------------------|------------------|-------------------|-----------------|--------|
| Amounts due to credit institutions                        | 9,008                                 | _                | _                 | _               | 9,008  |
| Amounts due to customers                                  | 27,880                                | 2,740            | 1,791             | 434             | 32,845 |
| Other financial liabilities  Total undiscounted financial | 519                                   |                  |                   |                 | 519    |
| liabilities   | 37,407                                | 2,740            | 1,791             | 434             | 42,372 |
| Financial liabilities<br>as at 31 December 2015           | On demand<br>and less than<br>1 month | 1 to<br>3 months | 3 to<br>12 months | 1 to<br>5 years | Total  |
| Amounts due to credit institutions                        | 2,321                                 | _                | _                 | _               | 2,321  |
| Amounts due to customers                                  | 10,285                                | 793              | 7,754             | 3,189           | 22,021 |
| Other financial liabilities                               | 317                                   |                  | 49                |                 | 366    |
| Total undiscounted financial liabilities                  | 12,923                                | 793              | 7,803             | 3,189           | 24,708 |

Undrawn loan facilities and guarantees issued of GEL 225 (2015: GEL 1,962) are due on demand.

The Bank expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

The maturity analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due on demand and less than one month in the tables above.

#### Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchanges, and equity prices. Except for the concentrations within foreign currency and prepayment risks, the Bank has no significant concentration of market risk.

## Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Management Board has set limits on positions by currency based on the NBG regulations. Positions are monitored on a daily basis.

The tables below indicate the currencies to which the Bank had significant exposure at 31 December 2016 and 2015 on its non-trading monetary assets and liabilities and its forecast cash flows. The analysis calculates the effect of a reasonably possible movement of the currency rate against the Lari, with all other variables held constant on the statement of profit or loss (due to the fair value of currency sensitive non-trading monetary assets and liabilities). The effect on equity does not differ from the effect on the statement of profit or loss. A negative amount in the table reflects a potential net reduction in statement of profit or loss or equity, while a positive amount reflects a net potential increase.

| Currency | Change in<br>currency rate<br>in %<br>2016 | Effect on profit<br>before tax<br>2016 | Change in<br>currency rate<br>in %<br>2015 | Effect on profit<br>before tax<br>2015 |
|----------|--|--|--|--|
| USD      | 15 %/( 20%)                                | 20/(6)                                 | 15% / (11%)                                | 4/(3)                                  |

#### 20. Risk management (continued)

#### Market risk (continued)

Interest rate risk

All of the interest-bearing loans and borrowings have fixed rates and do not expose the Bank to interest rate risk.

#### Prepayment risk

Prepayment risk is the risk that the Bank will incur a financial loss because its customers and counterparties repay or request repayment earlier or later than expected. The effect on loss before tax for one year and on equity, assuming 10% of repayable financial instruments were to prepay at the beginning of the year excluding the effect of any prepayment penalty income, with all other variables held constant would be GEL 179 (2015; GEL 315).

### Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Bank cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Bank is able to manage the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

#### 21. Fair value measurement

The Bank's Board of directors determines the policies and procedures for recurring fair value measurement, such as investment property and buildings.

External valuers are involved for valuation of significant assets, such as investment property and buildings. Involvement of external valuers is decided upon annually by the Board of Directors. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. Valuers are normally rotated every three years. The Board of Directors decides, after discussions with the Bank's external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, the Board of Directors analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Bank's accounting policies. For this analysis, the Board of Directors in conjunction with Bank's external valuers verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

#### Fair value hierarchy

For the purpose of fair value disclosures, the Bank's has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability. The following tables show analysis of assets and liabilities measured at fair value or for which fair values are disclosed by level of the fair value hierarchy:

|   | Fair value measurement using                       |  |  |        |  |  |  |
|---|--|--|--|--------|--|--|--|
| At 31 December 2016                             | Quoted prices<br>in active<br>markets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Total  |  |  |  |
| Assets measured at fair value                   |  |  |  |        |  |  |  |
| Investment securities available-for-sale        | -  | 20 <del>-</del> 2                                | 20   | 20     |  |  |  |
| Investment property                             | _  | _  | 10,051   | 10,051 |  |  |  |
| Property and equipment – land and buildings     | -  | * <del>-</del> *                                 | 15,961   | 15,961 |  |  |  |
| Assets for which fair values are disclosed      |  |  |  |        |  |  |  |
| Cash and cash equivalents                       | 20,120   | · -  | -  | 20,120 |  |  |  |
| Amounts due from credit institutions            | (( <del>-</del> )                                  | 12,179   | _  | 12,179 |  |  |  |
| Loans to customers                              | _  | _  | 10,243   | 10,243 |  |  |  |
| Investment securities: held-to-maturity         | _  | 1,835  | -  | 1,835  |  |  |  |
| Investment securities: loans and receivables    | _  | 10,417   | -  | 10,417 |  |  |  |
| Liabilities for which fair values are disclosed |  |  |  |        |  |  |  |
| Amounts due to credit institutions              | _  | 9,000  | -  | 9,000  |  |  |  |
| Amounts due to customers                        | _  | 32,866   | _  | 32,866 |  |  |  |

## 21. Fair value measurement (continued)

## Fair value hierarchy (continued)

|   | Fair value measurement using                       |  |  |        |  |  |  |
|---|--|--|--|--------|--|--|--|
| At 31 December 2015                             | Quoted prices<br>in active<br>markets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Total  |  |  |  |
| Assets measured at fair value                   |  |  |  |        |  |  |  |
| Investment securities available-for-sale        | _  | _  | 20   | 20     |  |  |  |
| Investment property                             | <del>-</del>                                       | _  | 12,280   | 12,289 |  |  |  |
| Property and equipment – land and buildings     | -  | -  | 16,852   | 16,852 |  |  |  |
| Derivative financial assets                     | _  | 78   | _  | 78     |  |  |  |
| Assets for which fair values are disclosed      |  |  |  |        |  |  |  |
| Cash and cash equivalents                       | _  | 10,173   | <del>-</del>                                       | 10,173 |  |  |  |
| Amounts due from credit institutions            | <del></del>  | 2,446  | _  | 2,446  |  |  |  |
| Loans to customers                              | _  | _  | 14,043   | 14,043 |  |  |  |
| Investment securities: held-to-maturity         | -  | 4,827  |  | 4,827  |  |  |  |
| Investment securities: loans and receivables    | _  | 2,842  | -  | 2,842  |  |  |  |
| Liabilities for which fair values are disclosed |  |  |  |        |  |  |  |
| Amounts due to credit institutions              | _  | 2,317  | ·  | 2,317  |  |  |  |
| Amounts due to customers                        | _  | 21,560   | -  | 21,560 |  |  |  |

During the years ended 31 December 2016 and 2015, there have been no transfers between levels of fair value hierarchy for assets and liabilities measured at fair value.

Fair value of financial assets and liabilities not carried at fair value

Set out below is a comparison by class of the carrying amounts and fair values of the Bank's financial instruments that are not carried at fair value in the statement of financial position, except for assets for which fair value approximates carrying value – those assets that are liquid or have a short term maturity (less than three months).

|   | Carrying<br>value<br>2016 | Fair<br>value<br>2016 | Unrecognise<br>d gain<br>2016 | Carrying<br>value<br>2015 | Fair<br>value<br>2015 | Unrecognise<br>d gain<br>2015 |
|---|---------------------------|-----------------------|-------------------------------|---------------------------|-----------------------|-------------------------------|
| Financial assets                                      |                           |                       |                               |                           |                       |                               |
| Loans to customers                                    | 8,178                     | 10,243                | 2,065                         | 13,110                    | 14,043                | 933                           |
| Investment securities: held-to-<br>maturity           | 1,805                     | 1,835                 | 30                            | 4,353                     | 4,827                 | 474                           |
| Investment securities: loans and receivables          | 10,359                    | 10,417                | 58                            | 2,829                     | 2,842                 | 13                            |
| Financial liabilities                                 |                           |                       |                               |                           |                       |                               |
| Amounts due to customers                              | 32,799                    | 32,866                | 67                            | 21,371                    | 21,560                | 189                           |
| Total unrecognised change in<br>unrealised fair value |                           |                       | 2,220                         |                           |                       | 1,609                         |

The following describes the methodologies and assumptions used to determine fair values for those financial instruments which are not already recorded at fair value in the consolidated financial statements.

Assets for which fair value approximates carrying value

For financial assets and financial liabilities that are liquid or have a short term maturity (less than three months), it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and savings accounts without a specific maturity.

Financial assets and financial liabilities carried at amortized cost

The fair value of unquoted instruments, loans to customers, customer deposits, amounts due from credit institutions and amounts due to credit institutions and other financial assets and liabilities, is estimated by discounting future cash flows using rates currently available for similar financial instruments on similar terms, credit risk and remaining maturities.

## 21. Fair value measurement (continued)

#### Fair value hierarchy (continued)

Derivative financial instruments

Derivative financial instruments valued using a valuation technique with market observable inputs are currency swaps. The fair values of derivative financial instruments are estimated based on sport market prices, due to short term maturities of the financial instruments.

Movement in level 3 assets and liabilities at fair value

Reconciliation of the opening and closing amounts of investment properties and land and buildings are disclosed in Note 9 and Note 10 respectively.

Description of significant unobservable inputs to valuations of non-financial assets

The following tables show descriptions of significant unobservable inputs to level 3 valuations of investment properties and revalued properties and equipment as at 31 December 2016:

|                              | Fair value, GEL | Valuation<br>technique | Significant<br>unobservable<br>inputs | Range<br>(weighted<br>average)          | Sensitivity of<br>the input<br>to fair value  |
|------------------------------|-----------------|------------------------|---------------------------------------|---|---|
| Investment property          | 10,051          |                        |                                       |   |   |
| Land                         | 114             | Market approac         | hPrice per square<br>metre            | 3-58(26)<br>Georgian Lari               | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Residential properties       | 9,468           | Market approac         | hPrice per square<br>metre            | 64-3,346(1,302)<br>Georgian Lari        | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Non-residential properties   | 458             | Market approac         | hPrice per square<br>metre            | 16-9,264(1,890)<br>Georgian Lari        | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Service centres              | 11              | Market approac         | hPrice per square<br>metre            | 802-855(823)<br>Georgian Lari           | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
|                              | Fair value, GEL | Valuation<br>technique | Significant<br>unobservable<br>inputs | Range (weighted average)                | Sensitivity of<br>the input<br>to fair value  |
| Revaluated land and premises | 15,961          | •                      | •                                     |   |   |
| Office buildings             | 13,988          | Market<br>approach     | Price per square metre                | 4,790-7,443<br>(6,473)<br>Georgian Lari | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Service centres              | 1,761           | Market<br>approach     | Price per square metre                | 13-3,250 (2,487)<br>Georgian Lari       | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Non-residential properties   | 212             | Market<br>approach     | Price per square metre                | 613-948(749)<br>Georgian Lari           | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |

## 21. Fair value measurement (continued)

## Fair value hierarchy (continued)

The following tables show descriptions of significant unobservable inputs to level 3 valuations of investment properties and revalued properties and equipment as at 31 December 2015:

|                              | Fair value, GEL | Valuation<br>technique | Significant<br>unobservable<br>inputs | Range<br>(weighted<br>average)          | Sensitivity of<br>the input<br>to fair value  |
|------------------------------|-----------------|------------------------|---------------------------------------|---|---|
| Investment property          | 12,289          |                        |                                       |   |   |
| Land                         | 134             | Market approac         | chPrice per square<br>metre           | 0.2-60 (20)<br>Georgian Lari            | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Residential properties       | 9,881           | Market approac         | chPrice per square<br>metre           | 223-3,683 (1,159)<br>Georgian Lari      | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Non-residential properties   | 2,274           | Market approac         | chPrice per square<br>metre           | 14-3,856 (1,521)<br>Georgian Lari       | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
|                              | Fair value, GEL | Valuation<br>technique | Significant<br>unobservable<br>inputs | Range (weighted average)                | Sensitivity of<br>the input<br>to fair value  |
| Revaluated land and premises | 16,852          |                        |                                       |   |   |
| Office buildings             | 14,649          | Market<br>approach     | Price per square<br>metre             | 4,790-7,443<br>(6,473) Georgian<br>Lari | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |
| Service centres              | 2,203           | Market<br>approach     | Price per square metre                | 31-5,257 (2,481)<br>Georgian Lari       | Increase (decrease) in the price per square metre would result in increase (decrease) in fair value |

## 22. Maturity analysis of financial assets and liabilities

The table below shows an analysis of financial assets and liabilities according to when they are expected to be recovered or settled. See Note 20 "Risk management" for the Bank's contractual undiscounted repayment obligations.

|                                       | 2016               |                    |        | 2015               |                    |        |
|---------------------------------------|--------------------|--------------------|--------|--------------------|--------------------|--------|
| · · · · · · · · · · · · · · · · · · · | Within one<br>year | More than one year | Total  | Within one<br>year | More than one year | Total  |
| Financial assets                      |                    |                    |        |                    |                    |        |
| Cash and cash equivalents             | 20,120             | ·                  | 20,120 | 10,173             | -                  | 10,173 |
| Amounts due from credit institutions  | 12,179             | -                  | 12,179 | 2,446              | _                  | 2,446  |
| Loans to customers                    | 1,490              | 6,688              | 8,178  | 3,413              | 9,697              | 13,110 |
| nvestment securities:                 |                    |                    |        |                    |                    |        |
| available-for-sale                    | _                  | 20                 | 20     | ==                 | 20                 | 20     |
| held-to-maturity                      | 1,922              | 8,437              | 10,359 | 2,553              | 1,800              | 4,353  |
| loans and receivables                 | <del>-</del>       | 1,805              | 1,805  |                    | 2,829              | 2,829  |
| Other financial assets                | 122                | _                  | 122    | 226                | 3                  | 229    |
| Total                                 | 35,833             | 16,950             | 52,783 | 18,811             | 14,349             | 33,160 |
| inancial liabilities                  |                    |                    |        |                    |                    |        |
| Amounts due to credit financial       |                    |                    |        |                    |                    |        |
| institutions                          | 9,000              | _                  | 9,000  | 2,321              |                    | 2,321  |
| Amounts due to customers              | 32,392             | 407                | 32,799 | 18,465             | 2,906              | 21,371 |
| Other financial liabilities           | 519                | -                  | 519    | 366                |                    | 366    |
| Total                                 | 41,911             | 407                | 42,318 | 21,152             | 2,906              | 24,058 |
| Net                                   | (6,078)            | 16,543             | 10,465 | (2,341)            | 11,443             | 9,102  |
| Cumulative gap                        | (6,078)            | 10,465             | 4,387  | (2,341)            | 9,102              | 6,761  |

## 22. Maturity analysis of financial assets and liabilities (continued)

The Bank's capability to discharge its liabilities relies on its ability to realize an equivalent amount of assets within the same period of time. The gap between assets and liabilities within one year in the table above does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the table above.

## 23. Related party disclosures

In accordance with IAS 24 Related Party Disclosures, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.

The volumes of related party transactions, outstanding balances at the year end, and related expense and income for the year are as follows:

As at 31 December 2016 and 2015 outstanding balances on related party transactions are as follows:

|  | 2016       |                               |                                | 2015       |                               |                                |
|--|------------|-------------------------------|--------------------------------|------------|-------------------------------|--------------------------------|
|  | The Parent | Entities under common control | Key<br>management<br>personnel | The Parent | Entities under common control | Key<br>management<br>personnel |
| Loans outstanding at                             |            | 505000                        |                                |            |                               |                                |
| 31 December, gross                               | -          | 1,149                         | 45                             | -          | -                             | 47                             |
| Less: allowance for impairment<br>at 31 December | -          | (4)                           |                                |            |                               | _                              |
| Loans outstanding at<br>31 December, net         | -          | 1,145                         | 45                             | -          |                               | 47                             |
| Amounts due to customers at                      |            |                               |                                |            |                               |                                |
| 31 December                                      | 89         | 11,819                        | 128                            | 258        | 2,426                         | 142                            |
| Other liabilities                                | -          | -                             | 31                             | -          | · ·                           | 29                             |
| Commitments and guarantees issued                | _          | _                             | 30                             | _          | _                             | 13                             |

The income and expense arising from related party transactions are as follows:

|   | For the year ended 31 December |                                     |                                |            |                                     |                                |  |  |
|---|--------------------------------|-------------------------------------|--------------------------------|------------|-------------------------------------|--------------------------------|--|--|
|   |                                | 2016                                |                                |            | 2015                                |                                |  |  |
|   | The Parent                     | Entities under<br>common<br>control | Key<br>management<br>personnel | The Parent | Entities under<br>common<br>control | Key<br>management<br>personnel |  |  |
| Interest income on loans to customers                     | _                              | 308                                 | 15                             | -          | _                                   | 8                              |  |  |
| Loan impairment charge<br>Interest expense on amounts due | -                              | 162                                 | 1                              | -          | _                                   | 1                              |  |  |
| to customers  | _                              | 3                                   | 1                              | _          | 2                                   | _                              |  |  |
| Other operating expenses                                  | -                              | -                                   | 96                             | -          | 89                                  | :: <del></del>                 |  |  |

Compensation of key management personnel was comprised of the following:

|  | 2016 | 2015 |
|--|------|------|
| Salaries and other short-term benefits | 379  | 469  |
| Total key management compensation      | 379  | 469  |
| Total key management compensation      |      |      |

As at 31 December 2016 other liabilities to key management personnel comprised of unpaid vacation of GEL 31 (2015: GEL 29).

Key management personnel as at 31 December 2016 comprised 4 members of the Supervisory Board (2015: 5) and 4 members of the Management Board (2015: 4) of the Bank.

## 24. Capital adequacy

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the ratios established by the NBG in supervising the Bank.

The primary objectives of the Bank's capital management are (i) to ensure that the Bank complies with externally imposed capital requirements set by the NBG, (ii) to safeguard the Bank's ability to continue as a going concern and (iii) to maintain sufficient capital base to achieve a capital adequacy ratio of at least 12%. Compliance with capital adequacy ratios set by National Bank of Georgia is monitored monthly with reports outlining their calculation reviewed and signed by the Bank's General Director and Chief Accountant subsequently submitted to the NBG.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

#### The NBG capital adequacy ratio

The NBG requires banks to maintain a minimum total capital adequacy ratio of 10.80% (2015 – 11.4%) of risk-weighted assets and Tier 1 Capital adequacy ratio of 7.2% (2015 – 7.6%). As at 31 December 2016 and 2015, the Bank's capital adequacy ratios on this basis were as follows:

|                               | 2016    | 2015   |
|-------------------------------|---------|--------|
| Core capital                  | 24,891  | 23,795 |
| Supplementary capital         | (2,138) | 1,300  |
| Total regulatory capital      | 22,753  | 25,095 |
| Risk-weighted assets          | 44,754  | 48,195 |
| Capital adequacy ratio        | 50.84%  | 52.07% |
| Tier 1 capital adequacy ratio | 55.62%  | 49.37% |

Regulatory capital consists of core capital, which comprises share capital and retained earnings excluding current year profit. Certain adjustments are made to IFRS-based results and reserves, as prescribed by the NBG. The other component of regulatory capital is Supplementary capital, which includes current year profit/(loss) and general reserves created for loans to customers per the NBG regulation.

Starting from 30 June 2014 the NBG requires that all banks comply with Basel II regulations in their capital adequacy assessment. This implies the minimum ratio of 10.50% for total regulatory capital coefficient, minimum 7.00% of the core Tier 1 capital coefficient and minimum 8.50% for Tier 1 capital coefficient. As at 31 December 2016 and 2015, the Bank's capital adequacy ratios on the Basel II basis were as follows:

|  | 2016             | 2015           |
|--|------------------|----------------|
| Tier 1 capital   | 22,753           | 24,886         |
| Supplementary capital  | 44               | 210            |
| Total regulatory capital   | 22,797           | 25,096         |
| Risk weighted assets   | 57,908           | 62,743         |
| Capital adequacy ratio Core Tier 1 capital / Tier 1 capital adequacy ratio | 39.37%<br>39.29% | 40.0%<br>39.7% |

Regulatory capital consists of core Tier 1 capital, which comprises share capital and retained earnings including current year profit. Certain adjustments are made to IFRS-based results and reserves, as prescribed by the NBG. The other component of regulatory capital is Supplementary capital, which includes general reserves created for loans to customers per the NBG regulation.